Outsourcing your project to Russia

2007
Universities involved

ETH Zurich
University of Zurich
National Polytechnic University of Odessa
State University of Nizhny Novgorod
St Petersburg
ABC Project (2007)

A - ANALYZE: processing of conference announcements to extract essential information.

B - BEFIT: interactive correction, using a visual GUI.

C - COMBINE: integration with the CSEL site, sending email to organizers etc.
Project Deadlines (2007)

**Oct. 24** Write requirements document for project component, with precise API
On the basis of other groups' results form consortium; each consortium must include at least one representative for each component.

**Nov. 19** Revise requirements and API within consortium

**Dec. 5** Implement requirements

**Dec. 19** Test and revise
Results

<table>
<thead>
<tr>
<th>Component</th>
<th>Consortium 1</th>
<th>Consortium 2</th>
<th>Consortium 3</th>
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</thead>
<tbody>
<tr>
<td>Implementation</td>
<td>✗</td>
<td>✗</td>
<td>✓</td>
</tr>
<tr>
<td>API</td>
<td>✗</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>Requirements</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>Doc</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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</tbody>
</table>
Consortium 1

- Requirements Document
  - ETH, Uni and St Petersburg
- API and Consortium Doc
  - ETH and Uni
- Implementation
  - ETH and Uni

- No reply from St Petersburg
- E-mails sent: 2
Consortium 2

- Requirements Document
  - ETH and St Petersburg
- API and Consortium Doc
  - ETH and St Petersburg
- Implementation
  - ETH
- No reply from St Petersburg after Consortium
- E-mails sent: 20
Consortium 3

- Requirements Document
  - ETH - Odessa joined later
- API and Consortium Doc
  - ETH and Odessa
- Implementation
  - ETH and Odessa
- E-mails sent: 200000000000000000
- Skype, Wikis, Forums, etc
Implementation

Eiffel  Eiffel  Java

Consortium 3
Why outsourcing projects fail?

• Lack of communication
• Partner never answer your e-mail
  Call them!
• E-mail sent: waiting 25 days for a reply
• Contracts are broken
• No win-to-win conditions